

JOB CODE: GSJ-O-210926-079

Inside Sales Representative インサイドセールスレップ

世界に7000人以上の従業員を擁し、電気機械部品(EMCコンポーネント、インダクタ、LTCCコンポーネント、変圧器、パワーモジュール、LED、コネクタなど)の世界的なリーディングメーカーの日本法人が、インサイドセールスレップを募集しております。

The company is a European manufacturer of electronic and electromechanical components for the electronics industry, with about 7,300 employees in 50 countries worldwide.

Key Duties

- 1. Contact person for customer inquiries
- 2. Close cooperation with the outside sales regarding the processing of sample orders and preparing quotations in the ERP system
- 3. Responsible for customer order entry in the ERP system
- 4. Maintenance and entering of customer master data in the ERP system.
- 5. Cooperation with production planning, product management and warehouses in various locations
- 6. Monitoring of shipments and solving logistic questions
- 7. Finding solutions for special customer requests and processing of customer complaints
- 8. Supporting exhibitions and customer seminars

Requirements

- 1. Good verbal communication skills in English and native level in Japanese
- 2. Good concentration and conscientiousness
- 3. Flexibility, reliability and accuracy
- 4. Understanding of complex contexts and prioritization of various tasks
- 5. Enthusiasm for Sales and to be eager in working with customers
- 6. Ability to work in a small team and an international environment
- 7. Your strengths: Open-minded, self-organization as well as excellent communication skills and flexibility

Job No: GSJ-O-210926-079 **Employment type:** Full-time

Position: Inside Sales Representative

Location: Kanagawa

Remuneration: JPY 5 - 7 m

APPLY HERE

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