

JOB CODE: GSJ-O-221207-094

Branch Manager Japan (Based in Osaka for a Term of 3 - 4 years)

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イベント、スタジアム、展示会の建設に特化したスイスのグローバル企業が、**2025** 年開催の大阪万博に向けて、ブランチマネージャーを募集しております。

THE COMPANY

The company is an internationally operating group based in Switzerland specializing in event, stadia, and exhibition construction.

The company plans, constructs, rents, and sells temporary and permanent constructions like stadiums, grandstands, bleachers, platforms, stages, pedestrian bridges along with exhibition stands, pavilions and halls for sport and cultural events, exhibitions and trade fairs.

The company was founded in 1941 as a carpentry workshop in Switzerland. In 1958 the company entered the scaffolding sector and in the following year they began with the rental and assembly of grandstands, stages made of wood and steel tubing. Their international expansion grew stronger particularly as of the year 2000. In 2007, the company established the scaffolding sector independently, and since that time has turned its focus towards the event, stadia and exhibition markets.

The company is headquartered in Switzerland with branches in Germany, Austria, Spain, Italy, the United States, Czech Republic, Abu Dhabi and Qatar. The Group employs a permanent workforce with a total of around 350 employees, whereby the personnel capacity is sometimes even doubled for major projects.

THE POSITION

The Branch Manager Japan will have a very important and responsible function within the Expo team and will represent the company in Japan. All communication in Japanese, contact with authorities and officials, as well as the press is managed and controlled via this position. As an authorized officer, the Branch Manager Japan is assigned all business and accounting tasks in Japan in close cooperation with the finance department at the headquarters in Switzerland. The authorized signatory manages and is responsible for the bookkeeping and supports the conclusion of contracts with subcontractors and personnel. The Branch Manager Japan understands and coordinates the processes in the international construction and trade business, such as taxes, customs, VAT, among others.

QUALIFICATIONS, SKILLS, AND COMPETENCIES

- 1. University degree or comparable commercial education.
- 2. Industrial engineer, business economist, lawyer, financier or comparable.
- 3. Communicative, strong in organization, strong in leadership, assertive, resilient.

- 4. Very well connected in the field of construction, real estate and authorities, politics.
- 5. Experience e.g., in construction, real estate, project management, project development, international trade, etc.
- 6. Ideally experience in the field of major events (Olympic Games/Expo, etc.).
- 7. Ideally, a professional stay abroad in Europe or the USA.
- 8. Ideally network in Osaka.
- 9. Strong verbal and written communication skills and a goal-driven personality.
- 10. Excellent listening skills, creative and solution oriented.
- 11. Passionate, enthusiastic, and able to work in a team environment.
- 12. High customer-orientation and business acumen.
- **13**. Autonomous, proactive problem solver motivated by bottom line results and challenges.
- 14. Excellent communicator with good project management skills.
- 15. Japanese (native), English (business fluent), German (fluent) would be desirable.

The candidate should be a "hands on" person with a "can do" attitude, comfortable with working towards targets and objectives and with operation in the Japanese and international business environment.

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Employment Type: Full-time (Term of 3 - 4 years)

Position: Branch Manager

Location: Osaka, in the beginning preferably home office or rental office if needed.

Remuneration: JPY 12 - 16 mio

APPLY HERE

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